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MONDAY MARCH 3, 2008



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Every day when I speak with people, I am consistently bombarded with opportunities to make millions of dollars in a relatively short period of time. Because I am better educated, I know that success doesn't come that quick and my reply is always *NO THANKS*. After saying "No Thanks" I am immediately asked, "Don't you want to earn more money? Don't you want to have multiple streams of income? You know, you can make \$30,000 per month within 6 months if you work this program full-time." Knowing these individuals so well, all you have to do is give them time. Within 2 to 6 weeks they'll call you with another opportunity or with a different spiel. If you want to be successful, make a lot of money and retire young, don't worry about get rich quick schemes or spiels. You have to follow the Five C's Of Success.

THE FIVE C's OF SUCCESS

Clarity: It is very important to be crystal clear about your goals. Your goals cannot be vague. We have to realize that being specific is very important if we want to be successful. If you have a reason to do something and it is not clear in your mind or in your heart, then the probability of it manifesting will be extremely low. It is just like looking through a windshield of a car. If it is very dirty, you will not see clearly the road in front of you and the probability for an accident will become very high. The same goes when starting a business or looking at a new opportunity. You must be clear about what you are looking for; otherwise you are bound for accidents that you could have avoided.

Certainty: Certainty is what you believe the outcome of your goals will be. In order to do anything in life you must believe that you can achieve it. People generally think that the result is what gives you certainty. But the reason you got results was because you were positive that the certainty could manifest itself. If you are uncertain you will not get results. If you cannot see the results first, you will be more inclined not to do anything. In a few short words, be positive so that your certainty can unfold.

Commitment: Success comes through commitment and perseverance. Without commitment or perseverance to get to your goal, you will certainly have problems achieving them. Commitment, whether it is to your career, your happiness or your own business, will not bear fruit if you aren't dedicated to doing the work. Commitment should be that firm resolve in your mind that no matter what, you are getting closer to your goal. Commitment means you will not be dissuaded, detoured, or made to abandon the objective you are striving for. Commitment to your vision and to yourself is essential in achieving any goal.

Creativity: As human beings, we can do what most of nature cannot do. We can creatively change how we look at things, how we react to things, and how we deal with things. We are all very creative. Don't ever talk yourself into believing that you are anything less. That is so far from the truth, yet people do it all the time. They create the reality that they are not creative. We are nothing but creative beings. We can write beautiful stories, make the impossible possible, become millionaires and it is all because we are creative. To achieve success of any kind, your creativity is something you must tap into. Once you do, you never want to give up.

Coaching: You could accomplish your goals alone, but why do that? It simply doesn't make sense if you could obtain help in achieving your goals. Hiring a life coach may be frightening, but a good coach or mentor will get the best out of you. A life coach or mentor is concerned for your future and their goal is to keep you focused and on track going forward in life. Challenges that come up can be analyzed and plans can be made to overcome obstacles in your path. A life coach and mentor are trained to see the goals that you are working towards and hold you accountable in getting there.

So here is my question to you -- **Are You Ready For Business?** Are you following the 5 C's for Success in your life? A new wave is happening and with this change to achieve goals, we need to find which of the 5 C's is missing in our life and work towards fitting them all in. They all work together, yet they are cultivated separately. The new wave of wealth development and financial growth is here. Reach for it, take it in, and success will be right in the palm of your hands.

Here's to your success,

Frank Corbin
Real Estate Mentor
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